

FUZZY ANALYTIC HIERARCHY PROCESS APPROACH FOR SUPPLIER DEVELOPMENT TOWARDS SUSTAINABLE AND RESPONSIVE MANUFACTURING



DOCTOR OF PHILOSOPHY



Faculty of Manufacturing Engineering



Rahayu binti Tukimin

Doctor of Philosophy

2023

FUZZY ANALYTIC HIERARCHY PROCESS APPROACH FOR SUPPLIER DEVELOPMENT TOWARDS SUSTAINABLE AND RESPONSIVE MANUFACTURING

RAHAYU BINTI TUKIMIN



Faculty of Manufacturing Engineering

UNIVERSITI TEKNIKAL MALAYSIA MELAKA

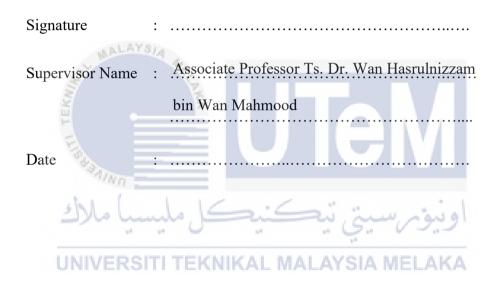
DECLARATION

I declare that this thesis entitled "Fuzzy Analytic Hierarchy Process Approach for Supplier Development towards Sustainable and Responsive Manufacturing" is the result of my own research except as cited in the references. The thesis has not been accepted for any degree and is not concurrently submitted in candidature of any other degree.



APPROVAL

I hereby declare that I have read this thesis and in my opinion this thesis is sufficient in terms of scope and quality for the award of Doctor of Philosophy.



DEDICATION

This thesis is dedicated to my beloved mother, *Khminah binti Bingon* and my faithful companion, my daughter, *Zahiyyah Raihanah binti Zamani* who offered unconditional love and encouragement and have always been there for me.

Thank you so much.



ABSTRACT

In recognition of suppliers' vital role in the supply chain, manufacturing firms need to manage and develop their suppliers in line with two keys requirements; sustainability and responsiveness performance. A good relationship between manufacturers and a competent network of suppliers is required. Therefore, manufacturing firms may engage through the supplier development (SD) program. However, there is an extensive number of practices in SD, sustainable manufacturing (SM) and responsive manufacturing (RM). The impacts of each practice are diverse and not contribute equally, yet the manufacturing firms also have a limited resource. The manufacturing firms need to carefully and wisely identify which practices are more suitable for their operations environment to localise their investment for saving time, money and resources. Thus, the need for a framework to provide important information on which practices should be focused on is crucial. The selection of practices led to multi-criteria decision making (MCDM) problem. For those reasons, the MCDM method needs to be employed in the evaluation and decision-making process. Hence, this study is carried out to investigate the practices in SD, SM and RM implemented by Malaysian manufacturing firms. The survey data were collected from ISO14001 certified manufacturing firms in Malaysia as registered in Standard and Industrial Research Institute of Malaysia (SIRIM) database. Of 264 questionnaires, 78 questionnaires were returned, and only 71 (26.89%) questionnaires with completed information were accepted for further analysis. A preliminary analysis indicates that the implementation of the SD program had a significant relationship with SM and RM. From factor analysis, SD practices were extracted into five main factors, namely, Supplier Certification (SC), Green Capability (GC), Investment and Resource Transfer (IRT), Feedback and Evaluation (FE) and Knowledge Transfer (KT). Among the factors, KT produces significant, positive relationships to the three pillars of SM; economic, environmental and social. KT also significantly, positively correlate with RM. To develop the framework, the fuzzy logic and Analytic Hierarchy Process (AHP) were integrated. The results show that the priorities for SD practices associated with KT (0.247), SC (0.221), FE (0.201), GC (0.195), IRT (0.135). For SM, the priorities ranked by environmental (0.422), economic (0.333) and social (0.245) whereas, for RM, responsiveness (1.000) solely factorised and consists of seven practices. The research is beneficial to provide important information, particularly to industrial practitioners, to identify which practices need to be focused on, so investment in the supplier development programs can be localised wisely. This research significantly affects saving time, money, and resources in enhancing suppliers' capabilities who contribute to the movement of the supply chain and eventually enhance the manufacturing sustainability and responsiveness.

PENDEKATAN PROSES HIRARKI ANALITIK KABUR UNTUK PEMBANGUNAN PEMBEKAL KE ARAH PEMBUATAN MAMPAN DAN RESPONSIF

ABSTRAK

Sebagai mengiktiraf peranan penting pembekal dalam rantaian bekalan, firma pembuatan perlu mengurus dan mengembangkan pembekal mereka selaras dengan dua svarat utama: prestasi kemampanan dan prestasi responsif. Perhubungan yang baik antara pengeluar dan rangkaian pembekal yang kompeten adalah diperlukan. Bagi memastikan perhubungan tersebut dikekalkan, firma pembuatan perlu melibatkan diri dalam program pembangunan pembekal (SD). Namun, bilangan amalan yang terlibat dengan SD, pembuatan mampan (SM) dan pembuatan responsif (RM) adalah banyak. Kesan untuk setiap amalan adalah tidak sama dan sumbangannya adalah berbeza serta firma pembuatan mempunyai sumber yang terhad. Firma pembuatan perlu berhati-hati dan bijak mengenal pasti amalan yang lebih sesuai untuk persekitaran operasi mereka bagi memastikan pelaburan mereka adalah menjimatkan masa, wang dan sumber. Maka, keperluan satu kerangka yang dapat memberi maklumat penting tentang amalan mana yang perlu dititikberatkan adalah sangat penting. Pemilihan amalan yang banyak ini melibatkan masalah pembuat keputusan berbilang kriteria (MCDM). Disebabkan perkara ini, kaedah MCDM perlu digunakan dalam proses penilaian dan membuat keputusan. Oleh itu, kajian ini dijalankan bagi menentukan dan memeriksa jenis-jenis amalan SD, SM dan RM bagi firma pembuatan di Malaysia. Data kajian dikumpul daripada firma pembuatan dengan persijilan ISO 14001 yang berdaftar dalam pengkalan data Institut Piawaian dan Penyelidikan Perindustrian Malaysia (SIRIM). Daripada 264 kertas soalselidik, 78 soalselidik diterima kembali, dan hanya 71 (26.89%) soalselidik yang lengkap diterima dan digunakan untuk tujuan analisis lanjut. Analisis awalan menggambarkan perlaksanaan amalan SD mempunyai hubungan yang signifikan dengan kemampanan dan responsif pembuatan. Dari analisa faktor, amalan SD diekstrak kepada lima faktor utama, dinamakan sebagai Persijilan Pembekal (SC), Keupayaan Hijau (GC), Pelaburan dan Pemindahan Sumber (IRT), Maklumbalas dan Penilaian (FE) dan Pemindahan Pengetahuan (KT). Di antara faktor-faktor tersebut, KT mempunyai hubungan positif yang signifikan dengan tiga tonggak SM iaitu ekonomi, alam sekitar dan sosial. KT juga mempunyai korelasi yang signifikan dan positif dengan RM. Bagi menghasilkan kerangka, logik fuzzy dan Proses Hierarki Analitik (AHP) disepadukan bersama. Hasil dapatan menunjukkan bagi amalan SD, susunan keutamaan adalah KT (0.247), SC (0.221), FE (0.201), GC (0.195), IRT (0.135). Untuk SM, susunan keutamaan bermula dengan faktor alam sekitar (0.422), ekonomi (0.333) dan sosial(0.245). Manakala untuk RM, responsif (1.000) adalah faktor tunggal dan mengandungi tujuh amalan. Kajian ini bermanfaat untuk memberi maklumat penting kepada pengamal pembuatan tentang amalan yang perlu dititikberatkan supaya pelaburan terhadap program SD ini dapat di lokalisasikan. Ini sangat memberi kesan kepada penjimatan masa, kewangan dan sumber yang digunakan. Ianya akan meningkatkan keupayaan pembekal yang menyumbang kepada aliran rantaian bekalan dan akhirnya akan menghasilkan kemampanan dan responsif pembuatan yang lebih baik.

ACKNOWLEDGEMENTS

Alhamdulillah, Salawat and *Salam* to our Prophet Muhammad S.A.W, his family members, companions, and followers.

In completing this research, I would like to acknowledge the intellectual sharing of many great individuals. My foremost gratitude goes to my principal supervisor, Associate Professor Ts. Dr. Wan Hasrulnizzam bin Wan Mahmood and my co-supervisor, Professor Datuk Ts. Dr. Mohd Razali bin Muhamad for devoting much of their expertise in guiding to reach the final line of this research. Thank you for all that you did. My gratitude to Majlis Amanah Rakyat and the Ministry of Higher Education for co-funding the research.

To my beloved mother, my daughter, and all my family members, thank you so much for your support and prayers.

I am also indebted to others, the kind and brilliant people for their assistance and support during all the phases of this research.

UNIVERSITI TEKNIKAL MALAYSIA MELAKA

TABLE OF CONTENTS

APF DEI ABS ABS ACI TAH LIS' LIS' LIS' LIS'	PROV DICAT STRA STRA STRA STRA STRA STRA STRA ST	ATION AL FION CT	i iii iv vii x xi xii xiv xv
CHA	арте	R	
1.	INT	RODUCTION	1
	1.1	Background	1
	1.2	Problem Statement	4
	1.3	Research Objectives	8
		Research Scope	9
	1.5	Thesis Structure	10
2.	LIT	ERATURE REVIEW	11
	2.1	Introduction	11
	2.2	Supplier Development	11
		2.2.1 Concept and Definition of Supplier Development	12
		2.2.2 Supplier Development Practices	13
		2.2.3 Benefits of Supplier Development	22
		2.2.4 Supplier Development Program in Malaysia	25
	2.3	Manufacturing Performance	30
		2.3.1 Sustainable Manufacturing Performance	31
		2.3.1.1 Economic Sustainability Practices	33
		2.3.1.2 Environmental Sustainability Practices	36
		2.3.1.3 Social Sustainability Practices	41
		2.3.2 Responsive Manufacturing Performance	44
	ວ <i>1</i>	2.3.2.1 Responsive Manufacturing Practices Inter-Relatedness of the Supplier Development, Sustainable	45
	2.4	Manufacturing and Responsive Manufacturing	48
	2.5	Multi-Criteria Decision Making	
	2.0	2.5.1 Application of FAHP in Manufacturing	54
	2.6	Summary	56

3.	RES	SEARCH	METH	ODOLOGY	58
	3.1	Introduc	ction		58
	3.2	2 Research Flow			
	3.3	Researc	h Popula	ation and Sample	60
	3.4		ollection		61
		3.4.1 (Question	naire Development	61
			~	naire Content Validity	62
			Pilot Stu		63
	3.5	Data Ar	nalysis		64
		3.5.1 I	Descripti	ve Analysis	64
			-	on Analysis	65
				ametric Statistics	66
	3.6	Factor A	Analysis		66
			•	elopment	67
	3.8		ork Vali	1	69
		3.8.1 I	[nstrume	nt	69
		3.8.2 I	Procedur	e	69
	3.9	Summa	ry		70
4.				AND ANALYSIS	71
		Introduc		140. In 1997	71
	4.2			ysis of Instruments	71
	4.3			formation	72
	4.4			plier Development Practices	75
				y and Binomial Test for Supplier Development Practices	75
				ore for Supplier Development Practices	78
				on Analysis for Supplier Development Practices	81
				ship Between Supplier Development Practices and	
				y Demographics	85
				nalysis for Supplier Development Practices	88
	4.5			ainable Manufacturing Practices	92
				of Economic Sustainability	92
		4	4.5.1.1	Normality and Binomial Test for Economic	
				Sustainability Practices	92
			4.5.1.2	Mean Score for Economic Sustainability Practices	95
		4	4.5.1.3	Correlation Analysis for Economic Sustainability	0.6
				Practices	96
		4	4.5.1.4	Relationship Between Economic Sustainability	0.0
				Practices with Company Demographic	98
			4.5.1.5	Factor Analysis for Economic Sustainability Practices	99
			•	of Environmental Sustainability Practices	101
		2	4.5.2.1	Normality and Binomial Test for Environmental	101
			4 5 9 9	Sustainability Practices	101
			4.5.2.2	Mean Score for Environmental Sustainability Practices	103
		4	4.5.2.3	Correlation Analysis for Environmental Sustainability	104
			1501	Practices	104
		4	4.5.2.4	Relationship Between Environmental Sustainability	107
			4 5 7 5	Practices with Company Demographics	106
		2	4.5.2.5	Factor Analysis for Environmental Sustainability	107
				Practices	107

		4.5.3 Analysis of Social Sustainability Practices	109
		4.5.3.1 Normality and Binomial Test for Social Sustainability	
		Practices	109
		4.5.3.2 Mean Score for Social Sustainability Practices	111
		4.5.3.3 Correlation Analysis for Social Sustainability Practices	112
		4.5.3.4 Relationship Between Social Sustainability Practices	
		and Company Demographics	113
		4.5.3.5 Factor Analysis for Social Sustainability Practices	114
	4.6	Analysis of Responsive Manufacturing Practices	115
		4.6.1 Normality and Binomial Test for Responsive Manufacturing	
		Practices	115
		4.6.2 Mean Score for Responsive Manufacturing Practices	117
		4.6.3 Correlation Analysis for Responsive Manufacturing Practices	118
		4.6.4 Relationship Between Responsive Manufacturing Practices and	
		Company Demographics	120
		4.6.5 Factor Analysis for Responsive Manufacturing Practices	121
	4.7		123
		4.7.1 Correlation Analysis Between Supplier Development Practices	
		and Sustainable Manufacturing Practices	123
		4.7.2 Correlation Analysis Between Supplier Development Practices	
		and Responsive Manufacturing Practices	125
		4.7.3 Correlation Analysis Between Sustainable Manufacturing	
		Practices and Responsive Manufacturing Practices	126
	4.8	Summary	128
5.		ELOPMENT OF FUZZY ANALYTIC HIERARCHY PROCES	
		MEWORK	129
	5.1	Introduction	129
	5.2	Development of Fuzzy Analytical Hierarchy Process Framework for	
		Supplier Development	129
		5.2.1 Fuzzy Analytic Hierarchy Process Stage 1	130
		5.2.2 Fuzzy Analytic Hierarchy Process Stage 2	133
		5.2.3 Fuzzy Analytic Hierarchy Process Stage 3	141
	<i>с</i> 2	5.2.4 Fuzzy Analytic Hierarchy Process Stage 4	148
	5.3	8 8	159
	5.4		165
		5.4.1 Instrument and Procedure	166
		5.4.2 Expert Review Findings	166
		5.4.3 Justification on Expert's Comments	168
	5.5		169
	5.6	Summary	172
6.	CON	NCLUSION AND RECOMMENDATIONS	173
••	6.1	Conclusion From Research Finding	173
		Contributions	175
		Recommendations	177
	0.0		1//
RE	FERE	NCES	178
	PENDI	ICES	225

LIST OF TABLES

TABLE

TITLE

PAGE

2.1	Supplier development practices identified from the literature review	15
2.2	Benefits of supplier development implementation identified from literature	24
2.3	Supplier development program implemented by manufacturing firms in Malaysia	29
2.4	Description of sustainability performance components	31
2.5	Summary of practices in economic sustainability recorded from	51
2.3	literature review process	34
2.6	Summary of practices in environmental sustainability recorded from	
	literature review	38
2.7	Summary of practices in social sustainability recorded from literature	
	review	43
2.8	Practices in responsive manufacturing identified from literature	-
	review	46
2.9	Application of multiple criteria decision-making technique in	
2.9	manufacturing	52
3.1	MS ISO 14001 certified firms in Malaysia (SIRIM, 2015)	60
3.2	Internal consistency reliability test results from pilot study	64
3.3	Coefficient of correlation (Akoglu, 2018)	65
4.1	Internal consistency reliability test results for research variables	72
4.2	Summary of demographic characteristics of the surveyed population	74
4.3	Summary of normality and binomial test for supplier development	74
H. 3	practices	76
4.4	Mean score for supplier development practices (priority and	
	achievement)	78
4.5	Spearman rank order correlation for supplier development practices	
	(priority)	81
4.6	Spearman rank order correlation for supplier development practices	
	(achievement)	83
4.8	Results of Kaiser-Meyer-Olkin and Bartlett's test for supplier	
	development practices	89
4.9	Result of exploratory factor analysis for supplier development	
	practices	90
4.10	Summary of normality and binomial test for economic sustainability	
-	practices	94
4.11	Mean score for economic sustainability practices (priority and	
	achievement)	95
4.12	Spearman rank order correlation for economic sustainability practices	
	(priority)	96

4.13	Spearman rank order correlation for economic sustainability practices (achievement)	97
4.14	Summary of the result for Kruskal Wallis H Test and Mann-Whitney)
	U test for economic sustainability practices	99
4.15	Results of Kaiser-Meyer-Olkin and Bartlett's test for economic	100
	sustainability practices	100
4.16	Results of factor analysis for economic sustainability practices	100
4.17	Summary of normality and binomial test for environmental sustainability practices	102
4.18	Mean score for environmental sustainability practices (priority and	102
4.10	achievement)	103
4.19	Spearman rank order correlation for environmental sustainability	
	practices (priority)	105
4.20	Spearman rank order correlation for environmental sustainability	100
4.20	practices (achievement)	105
4.21	1	105
4.21	Summary of Kruskal Wallis H Test and Mann-Whitney U test results	
	between environmental sustainability practices and company	105
	demographics	107
4.22	Results of Kaiser-Meyer-Olkin and Bartlett's test for environmental	
	sustainability practices	108
4.23	Results of factor analysis for the environmental sustainability	
	practices	108
4.24	Summary of normality and binomial test for the social sustainability	
	practices	110
4.25	Mean score for social sustainability practices (priority and	110
ч. 23	achievement)	111
4.26		111
4.20	Spearman rank order correlation for social sustainability practices	110
4.07	(priority)	112
4.27	Spearman rank order correlation for social sustainability practices	
	(achievement)	113
4.28	Summary of result for the Kruskal-Wallis H Test and Mann-Whitney	
	U test for social sustainability practices	114
4.29	Result of Kaiser-Meyer-Olkin and Bartlett's test for social	
	sustainability practices	114
4.30	Result of exploratory factor analysis for social sustainability practice	115
4.31	Summary of normality and binomial test for responsive manufacturing	
	practices	116
4.32	Mean score of each practices in responsive manufacturing for both the	110
4.32	· · · ·	117
4.22	level of priority and achievement	117
4.33	Spearman rank order correlation for responsive manufacturing	110
	practices (priority)	119
4.34	Spearman rank order correlation for responsive manufacturing	
	practices (achievement)	119
4.35	Summary of the result for Kruskal-Wallis H Test and Mann-Whitney	
	U test for responsive manufacturing practices	121
4.36	Result of Kaiser-Meyer-Olkin and Bartlett's test for responsive	
	manufacturing practices	122
4.37	Result of exploratory factor analysis for responsive manufacturing	_
	practices	122
	Pressed.	144

4.38	Spearman rank order correlation between supplier development	104
4.39	practices and sustainable manufacturing practices Spearman rank order correlation between supplier development	124
	practices and responsive manufacturing practices	125
4.40	Spearman rank order correlation between practices in responsive	
5 1	manufacturing and sustainable manufacturing	127
5.1	Scale for pair-wise comparison (Saaty T.L., 2008)	134
5.2	Pairwise comparison judgement by decision-maker A in criteria level	135
5.3	Normalised value of pair-wise judgement by decision-maker A	136
5.4	Weight column and weight sum for pair-wise comparison matrix made	126
5.5	by decision-maker A	136
5.5	Determination of eigenvalue for pair-wise comparison matrix made by decision-maker A	137
5.6	Random index (Saaty, 2000)	137
5.7	Pair-wise comparison matrices for criteria by all decision-makers	150
5.7	concerning SD practices	140
5.8	Characteristic function of the fuzzy numbers (Lee, 2009a)	141
5.9	Transformation of matrix by decision-maker A to fuzzified matrix	141
5.10	Fuzzified pair-wise comparison matrices for criteria under SD	
	practices	142
5.11	Integrated fuzzified pair-wise comparison matrix for criteria in SD practices	144
5.12	Summation of elements in horizontal direction of integrated pair-wise	
	comparison matrix for criteria in SD practices	145
5.13	Summation of element in vertical direction of integrated pair-wise	
	comparison matrix for criteria in SD practices	145
5.14	Fuzzy synthetic extent value for criteria in SD practices	146
5.15	Degree of possibilities of criteria in SD practices	148
5.16	Normalised weight for criteria in SD practices	149
5.17	The overall weightage and ranking for supplier development practices	150
5 1 0	using fuzzy analytic hierarchy process	150
5.18	The overall weightage and ranking for sustainable manufacturing	155
5.19	practices using the fuzzy analytic hierarchy process The overall weightage and ranking for responsive manufacturing	155
5.19	practices using fuzzy analytic hierarchy process	158
5.20	Score for practices in responsive manufacturing	150
5.20	Score for practices in supplier development	160
5.22	Score for practices in suspiner development	161
5.22	Frequency response from expert review	166
5.25	Further comments from the expert	167
	1	

LIST OF FIGURES

FIGURE

TITLE

PAGE

2.1	Steps involved in a supplier development program at PROTON		
	(Abdullah et al., 2008)	27	
2.2	Conceptual framework for supplier development	57	
3.1	Flowchart of research methodology	59	
3.2	Methodology flowchart to develop hierarchy model	68	
3.3	Summary of activities involved in the validation process	70	
4.1	Survey respondents	73	
4.2	Difference of mean scores between the level of priority and		
	achievement for the supplier development practices	80	
4.3	Difference of mean scores between the level of priority and		
	achievement for economic sustainability practices	96	
4.4	Difference of mean score between the level of priority and		
	achievement for environmental sustainability practices	104	
4.5	Difference of mean score between the level of priority and		
	achievement for social sustainability practices	112	
4.6	Difference of mean score between the level of priority and		
	achievement for responsive manufacturing practices	118	
5.1	Fuzzy analytical hierarchy process	130	
5.2	Hierarchy structure for supplier development	131	
5.3	Result of the consistency level made by decision-maker A using GUI		
	developed in Visual Basic 6.0	139	
5.4	GUI for calculating score developed using Visual Basic softwar	162	
5.5	Window display to select practice	162	
5.6	Window display for selecting practices in supplier development	163	
5.7	Window display for selecting practices in sustainability performance 10		
5.8	Window display for selecting practices in responsive manufacturing 10		
5.9	Percentage score displayed by GUI	164	
5.10	Final framework for supplier development	171	

LIST OF APPENDICES

APPENDIX

TITLE

А	Background of panels	225
В	Questionnaire survey	226
С	Factor analysis for practices in Supplier Development	235
D	Interview questions	241
E	Background of decision-makers	266
F	List of expert reviewers	268
G	Sample of consent form for expert	269
Н	Validation instrument	270
Ι	Confirmation letter of editing	279
	SY VA	



UNIVERSITI TEKNIKAL MALAYSIA MELAKA

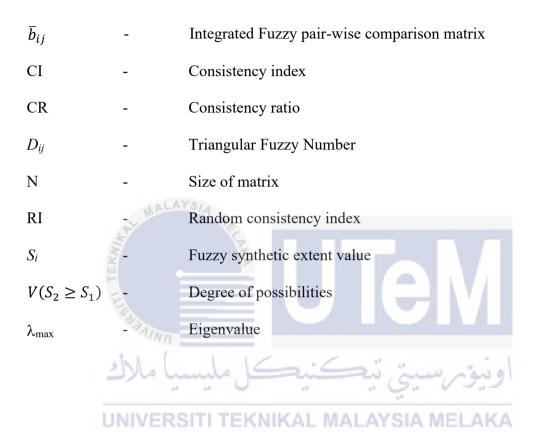
LIST OF ABBREVIATIONS



SM	-	Sustainable Manufacturing
SME	-	Small Medium Enterprise
SPSS	-	Statistical Packages for the Social Sciences
SS	-	Social Sustainability
UEO	-	US and European ownership



LIST OF SYMBOLS



LIST OF PUBLICATIONS

Journal:

- Rahayu Tukimin, Wan Hasrulnizzam Wan Mahmood, and Maimunah Mohd Nordin,
 2022. Application of Fuzzy AHP for Supplier Development Prioritization,
 International Journal of Advanced and Applied Science, 9(12), pp. 125-134.
- Rahayu Tukimin, Wan Hasrulnizzam Wan Mahmood, Maimunah Mohd Nordin, Mohd Razali Muhamad, and Numfor Solange Ayuni, 2021. Application of AHP and FAHP Algorithm for Supplier Development Evaluation, *Malaysian Journal on Composites Science and Manufacturing*, 5(1), pp. 21-30.
- Tukimin, R., Wan Mahmood, W. H., Muhamad, M. R., and Mohd Nordin, M., 2020. Exploring the Impact of Supplier Development Practices on Manufacturing Responsiveness in Malaysia. *International Journal of Integrated Engineering*, 12(5), pp. 171-177.
- Tukimin, R., Wan Mahmood, W. H., Mohamed, N., Mohd Rosdi, M. N. H, and Mohd Nordin, M., 2019. Prioritization of Supplier Development Practices: A Fuzzy Method. *International Journal of Recent Technology and Engineering*, 8(4), pp. 11020-11024.

 Wan Mahmood, W. H., Tukimin, R., Muhamad, M. R. and Yusup, M. Z., 2014. Sustainable Criteria in a Supplier Selection, *Lahore Science International*, 26(5), pp. 1841-1844.

Proceedings:

AALAYSIA

- Tukimin, R., Wan Mahmood, W. H., Mohamed, N., Mohd Rosdi, M. N. H, and Mohd Nordin, M., 2019. Prioritisation of Supplier Development Practices: A Fuzzy Analytic Hierarchy Process Approach. In *Proceeding of the International Innovation Technology Exhibition & Conferences 2019 (iTec'19)*, Kemaman, Terengganu, 24-25 September 2019.
- Tukimin, R., Wan Mahmood, W. H., Muhamad, M. R, Mohd Nordin, M., and Abdullah, M. S. S., 2018. Exploring the Impact of Supplier Development Practices on Manufacturing Responsiveness in Malaysia. In *Proceeding of Engineering Technology International Conference ETIC'2018*, Malacca, Malaysia, 15-16 August 2018.

UNIVERSITI TEKNIKAL MALAYSIA MELAKA

- Tukimin, R., Wan Mahmood, W. H., Muhamad, M. R., and Mohamed, N., 2018. Supplier Development Practices: From Manufacturers' Perspectives. In *Proceeding* of the Innovative Research and Industrial Dialogue 2018 (IRID'18), Malacca, Malaysia, July 2018.
- Tukimin, R., Wan Mahmood, W. H., and Muhamad, M. R., 2016. The Current Practices of Green Supplier Development Among Malaysian Manufacturing Firm's. In *Proceeding of the 1st Conference in Engineering, Technology, and Education* (CETED 2016), Merlimau, Malacca, 4-5 October 2016.

 Wan Mahmood, W. H., Tukimin, R., Muhamad, M. R. and Yusup, M. Z., 2014. Sustainable Criteria in a Supplier Selection. In *Proceeding of the International Symposium on Research in Innovation and Sustainability (ISoRIS 2014),* Malacca, Malaysia, 15-16 October 2014.



CHAPTER 1

INTRODUCTION

1.1 Background

Manufacturing is an essential sector and can be considered as a pillar of the world economy. In Malaysia, this sector is the second largest after the service sector and contributes to the Malaysian economy. According to the Ministry of Finance and Department of Statistics Malaysia report, manufacturing activity has outstripped the growth of other principal sectors, maintaining its share in Gross Domestic Product (GDP) at 22-23% from the year 2013-2019. The manufacturing sector exceeded the targeted growth rate, mainly contributed by the electrical and electronic cluster due to new semiconductors' applications and chemical clusters (EPU, 2018). Department of Statistics Malaysia reported that the manufacturing sector recorded an increase of RM69.9 billion in April 2019. This value represented 6.8 percent in growth compared to sales in 2018, which the value is RM65.5 billion. The Malaysian Investment Development Authority data showed that the electrical and electronic industry contributes significantly to foreign investment, 84.5% of all investments in the industry. This industry also the main contributor to job opportunities (MIDA, 2018). These show the powerful presence of the manufacturing sector towards the economy of the country.

In today's business environment, manufacturing firms face challenges associated with getting a product and service at the right time and the lowest cost. To overcome these challenges, understanding and practising proper supply chain management has become an essential prerequisite to stay competitive (Kumar et al., 2018; Sakuramoto et al., 2019). One